

H A D İ Y E K T A Ş

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EMPLOYMENT

Freelancer	<i>Business Economist</i>	▪ Marketing and Sales Consultant	02/2018 –
Antalya International University	<i>Department of Economics</i>	▪ Assistant Professor	08/2013 – 08/2016
	<i>College of Business</i>	▪ Associate Dean	09/2013 – 10/2014
Zirve University	<i>Department of Economics</i>	▪ Department Chair	08/2012 – 07/2013
		▪ Assistant Professor	08/2011 – 07/2013
University of Melbourne	<i>Department of Economics</i>	▪ Post-Doctoral Research Fellow	09/2007 – 06/2011
University of Guelph	<i>Department of Economics</i>	▪ Visiting Assistant Professor	07/2006 – 06/2007
Slippery Rock University	<i>School of Business</i>	▪ Part-time Lecturer	01/2006 – 06/2006

EDUCATION

University of Pittsburgh	▪ Ph.D. in Economics	2006
	▪ M.A. in Economics	2003
Koç University	▪ B.S. in Mathematics	2000
	▪ B.A. in Economics	2000

RESEARCH INTERESTS

Fields:	Auction Theory, Game Theory, Microeconomic Theory, Industrial Organization
Dissertation Title:	Essays on Auction Theory
	<i>Dissertation committee:</i> Andreas Blume (Supervisor), Oliver Board, Esther Gal-Or, Utku Unver

PUBLISHED RESEARCH PAPERS

- Wars of conquest and independence (joint with Magnus Hoffmann, Friedhelm Hentschel and Roland Hodler) *Journal of Institutional and Theoretical Economics*, Online First, (2019)
- Core deviation minimizing auctions (joint with İsa Hafalır) *International Journal of Game Theory*, 44 (2015), 367-376.
- All-pay war (joint with Roland Hodler) *Games and Economic Behavior*, 74 (2012), 526-540
- Selling goods of unknown quality: Forward versus spot auctions (joint with İsa Hafalır) *Review of Economic Design*, 15(3) (2011), 245-256

PUBLISHED POLICY PAPERS

- Türkiye’de kamu adına yapılan tahsis ve tedariklerin etkinliği (Efficiency of public resource allocation and public procurement in Turkey), Istanbul Institute Policy Papers, October 2015

WORKING PAPERS AND WORKS IN PROGRESS

- Nonlinear pricing with resale (joint with İsa Hafalır)
- Bargaining ethics: An Islamic perspective in the light of recent experimental findings (joint with Emin Karagözoğlu)

OTHER RESEARCH PAPERS

- Optimal multi-object auctions with risk averse buyers (joint with Çağrı S. Kumru)
- Target revenue auctions (joint with Jacob K. Goeree)
- Sequential all-pay auctions without commitment

INVITED TALKS

- “Wars of conquest and independence” (joint with Friedhelm Hentschel and Roland Hodler)
- 17 April 2015 Sabancı University – Department of Economics
- 20 May 2013 Middle East Technical University – Department of Economics
- 22 November 2012 Antalya International University – Department of Economics
- 2 May 2012 Bilkent University – Department of Economics

“All-pay war” (joint with Roland Hodler)

- 1 April 2010 University of Queensland – School of Economics
- 21 July 2010 TOBB-ETU – Department of Economics
- 3 September 2010 UNSW – School of Economics
- 8 October 2010 LaTrobe University – School of Economics and Finance

“Target revenue auctions” (joint with Jacob K. Goeree)

- 17 December 2008 Bilkent University – Department of Economics
- 3 December 2008 TOBB-ETU – Department of Economics
- 8 October 2008 Deakin University – Department of Economics
- 3 April 2008 Department of Sustainability and Environment

“Optimal multi-object auctions with risk averse buyers” (joint with Cagri S. Kumru)

- October 2009 University of Melbourne – Department of Economics
- 8 May 2008 University of Sydney – Department of Economics
- February 2007 University of Melbourne – Department of Economics
- January 2007 University of Guelph – Department of Economics
- November 2006 University of Guelph – Operations Research Seminar Series

CONFERENCE PRESENTATIONS

“Target revenue auctions” (joint with Jacob K. Goeree)

- July 2009 The Econometrics Society Australasian Meeting 2009

“Optimal multi-object auctions with risk averse buyers” (joint with Cagri S. Kumru)

- December 2009 Australasian Public Choice Conference
- July 2006 The 17th International Conference on Game Theory – SUNY at Stony Brook
- November 2005 Southern Economic Association 75th Annual Conference – Washington, D.C
- September 2005 University of Pittsburgh – Economic Theory Workshop

CONSULTING AND OTHER WORK EXPERIENCE

- A number of wholesale and retail companies (ongoing) **Strategy consultant, Marketing & sales consultant**
- An international business related NGO (2013) **Economic analysis of the organization and its operations**
- Zirve University – MESRC (January – September 2012) **Co-manager of a market design project (€ 950,000)**
- Turkish Republic Privatization Administration (Summer 2004) **Intern**

TEACHING EXPERIENCE

(**AIU:** Antalya International U, **SRU:** Slippery Rock U, **UG:** U of Guelph, **UM:** U of Melbourne, **UP:** U of Pittsburgh, **ZU:** Zirve U)

Undergraduate

- Introduction to Microeconomics **UP ‘05S, SRU ‘06S, UG ‘06F, ‘07S, ZU ‘11F, AIU ‘13F, ‘14F, ‘15F**
- Intermediate Microeconomics **UP ‘03F, ‘04S, ‘04Sum, ZU ‘11F, ‘12F**
- Game Theory **UP ‘03Sum, UM ‘10S, ZU ‘12F, AIU ‘15F**
- Industrial Organization **UP ‘05Sum, AIU ‘15S, ‘16S**
- Managerial Economics **AIU ‘16S**
- Mathematical Economics **UP ‘04F, UG ‘06F, AIU ‘14F**
- Economics for Lawyers **AIU ‘15S**
- Intermediate Macroeconomics **ZU ‘12S, ‘13S**
- Reading Seminar in Economics **ZU ‘12S, ‘13S**

Graduate

- Mathematical Economics **UM ‘09F (2nd half)**
- Microeconomic Theory **UM ‘10F**
- Microeconomic Theory (*teaching fellow*) **UP ‘02S, ‘02F, ‘03S**

MBA (*In Turkish*)

- Competition and Market Structure **AIU ‘15S**
- Game Theory for Managers **AIU ‘14S**
- Managerial Economics **ZU ‘12F, ‘13S, AIU ‘13F, ‘14S, ‘15S**

STUDENT SUPERVISION

- **Honors:** Luke Winter (2010), Sue Lyn Lim (2010)

PROFESSIONAL ACTIVITIES

Refereeing

- Australian Economic Papers (1), International Journal of Game Theory (2), Journal of Economic Surveys (1), Mathematical Social Sciences (1), Review of Economic Design (1), World Scientific Publishing (1), Bankacılar Dergisi (1)
- TUBITAK (6)

Workshop Organization

- Organizer of the Brown Bag seminar series in Economics and Business Administration at Zirve University (Fall '11, Spring '12)
- Organizer and Presenter in a series of workshop for public servants (DTF & DSE, Victorian Gov., Australia)
Workshop Series Title: Economic Design and Experimental Economics
- Co-organizer of the Australasian Economic Theory Workshop 2010 (*with Georgy Artemov*)

Other Service

- Member of the Undergraduate Program Development Committee (*with Arzu Şen*) – 2011
- Member of the Hiring Committee 2012

ACADEMIC AWARDS, HONORS, AND GRANTS

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| ▪ The Scientific and Technological Council of Turkey (TÜBİTAK) ARDEB 1001 Grant | 01/2014 – 02/2016 |
| ▪ Dean's Certificate of Excellent Undergraduate Teaching, University of Melbourne | 2010 |
| ▪ GSO, GPSO Travel Grants, University of Pittsburgh | 2006 |
| ▪ Teaching Fellowship, University of Pittsburgh | 2002 – 2005 |
| ▪ Reuben E. Slesinger Best Second Year Paper Award, University of Pittsburgh | 2002 |
| ▪ Full tuition scholarship and stipend from University of Pittsburgh | 2000 – 2002 |
| ▪ Full tuition scholarship and stipend from Koç University | 1995 – 2000 |

OTHER INFORMATION

- **Country of Citizenship:** Turkey
- **Languages:** Turkish (native), English (fluent), German (intermediate)

REFERENCES

Available upon request.